

Gallagher Fuel Systems NEWSLETTER

Issue 13 July 2020

New Australian Authorised Partner announced



Gallagher is very proud to announce the signing of our new partnership agreement with Kenton McKay and the Kentronics team for the supply of genuine Gallagher spare parts in Australia.

Since 2012 Kentronics has been certified to perform the intrinsically safe repair and refurbishment of electronics in the Gallagher range of dispensers and pumps to the AS/NZS 3800:2005 Repair Standard.

Our business relationship has continued to develop with the common drive for excellence in all aspects of our product and its long-life support.

Just as Gallagher focus on quality management systems, Kentronics have been ISO certified since 2012. Their professional approach to repair and refurbishment of electronics has always impressed in regard to standard dispenser control PCAs and vapour recovery componentry.

As an Authorised Partner, Kenton and the team will be a supply and distribution hub for the commonly required, genuine Gallagher spare parts. This presents a key advantage for some areas of our Authorised Service Partner network in Australia.

It will be of great benefit for our Australian customers, introducing an alternative supply line for spare parts from Kentronics, with the option for credit card purchasing services. These moves will optimise the supply of parts within Australia and allow for more effective small order purchases. There will also be the advantage of reduced freight cost and the potential of getting parts much faster.

Orders, Production and Dispatch flowing



Manufacturing is back to normal following our nationwide lockdown. The SOM team are still busy processing your enquiries and orders while working with our production and logistics teams to ensure your product reaches you as soon as possible.

Our Shipping and Logistics Coordinator, Tony Jury, places the last of a site set onto the local transport.

Can I meet with the Gallagher team in Marton?

For online meetings, we have impressive, secure tools on the Microsoft's Teams platform. You can easily join a Gallagher meeting with just a web browser.

Can I collect a part or product from the Marton office?

No problem, coordinate with our Tech Support or the SOM Team and arrange a time to collect.

What is the time frame to get a dispenser made and ready for dispatch?

Depending on the model and panel supply, if it is a standard product, it could be as short as two weeks.



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Our Latest Acquisition

Gallagher has made a substantial investment with the purchase of an impressive new surface mount machine. The ATOM3 machine has substantially increased our circuit board manufacturing capacity. This placement solution is latest generation, the first install of its kind in the Southern hemisphere. The only other users at present are Rolls Royce, Boeing, Nasa and Airbus so we continue to be in prestigious company!



Our new ATOM3 placement machine

The ATOM3 has three placement heads, each holding up to 8 components at a time, meaning it has the ability to place electronic components on up to three different circuit boards simultaneously. This new machine enables us to place the smallest of micro components- an essential when technology solutions just keep reducing in size, while handheld wireless scanners (along with an integrated stock management system) assist with the fast and efficient setup of the next run.

Additionally, this machine assists with our passion for reliability and quality. Not only does the ATOM3 have a high degree of accuracy for component placement, it contains a test function that ensures that the component being placed meets the required electronic specifications.



Haydon can inspect the PCA, soldering and component marking to very high magnifications.

To add further value in our manufacturing, Gallagher has also purchased a machine that will automate the "First Article Inspection" process, proving the accuracy of the ATOM3 placement. Using advanced imaging technology this machine automatically compares completed circuit boards with a golden sample. This puts repeatable inspection power in the hands of machines, leaving our talented assembly teams to focus on putting together our final quality product to ship to you.

Our manufacturing engineer, Haydon Rowe has taken the lead on the equipment installation and in configuring this very impressive equipment.

What Contract Manufacturing (Electronics) services are available in Marton?

Our Contract Manufacturing services range from initial PCA prototypes to a full turnkey model incorporating component sourcing, product manufacture, assembly/test and logistics/shipping functions.

Can the manufacture meet compliance requirements?

It's your product, manufactured in a way that meets your requirements. We have proven and robust processes which ensure that we can manufacture to a number of required standards (e.g. ISO, IECEx, RoHS ...).

Can Gallagher do shipping of my products to our end customers?

Yes, there are a range of approaches available including global shipping.

